# **APPRAISAL REPORT**

OF:

A; TWO-STORY; 5-UNIT; MULTI-FAMILY RESIDENTIAL BUILDING

#### LOCATED AT:

1120 N. ARDMORE AVENUE LOS ANGELES LOS ANGELES COUNTY, CA 90029

AS OF:

OCTOBER 11, 2021

## **PREPARED FOR:**

PATCH OF LAND 15000 VENTURA BLVD. SHERMAN OAKS, CA 91403

#### **PREPARED BY:**

A-CREDITED REALTY ADVISORS THOMAS E. OAKLEY (ASA) 155 S. ORANGE GROVE BOULEVARD #B PASADENA, CALIFORNIA 91105 (800) 508-4011

# **A-CREDITED REALTY ADVISORS**

**Real Estate Consultants & Valuation Advisors** 

155 S. Orange Grove Boulevard, #B, Pasadena, CA 91105 - Telephone (626) 590-2691 - E-Mail (tomoak12@aol.com)

October 22, 2021

Patch Of Land 15000 Ventura Blvd. #300 Sherman Oaks, CA 91403

> Re: Valuation of A: 5-Unit Multi-Family Residential Building Located at 1120 N. Ardmore Avenue Los Angeles, Los Angeles County, California 90029

Dear: Patch Of Land:

In accordance with your request and authorization, we have completed an Appraisal Report on the above reference property located at 1120 N. Ardmore Avenue, City of Los Angeles, Los Angeles County, California.

The purpose of this Appraisal Report was to estimate the **Leased Fee "As Is" Market Value** of the; 5-Unit Multi-Family Residential Complex as of October 11, 2021, subject to the definition of value, Assumptions and Limiting Conditions, and Certification contained in the attached appraisal report. The intended use of this report is for financing and or collateral purposes.

The following appraisal report is based on my inspection of the subject property. It contains descriptive data and analysis upon which I have based my opinion of value. A-Credited Realty Advisors has performed the subject appraisal based on our understanding of the requirements and policies of Title XI, Real Estate Appraisal Reform Amendments, of the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 (FIRREA). This report has been prepared in conformance with the requirements of the Code of Professional Ethics and the Standards of Professional Practice of the Appraisal Institute, and the Uniform Standards of Professional Appraisal Practice (USPAP), of the Appraisal Foundation.

This is a Appraisal Report that is intended to comply with the reporting requirements set forth under Standard Rule 2-2(a) of the Uniform Standards of Professional Appraisal Practice for a Appraisal Report. As such, it presents summarized discussions of data, reasoning, and analysis that were used in the appraisal process to develop the appraiser's opinion of value. Supporting documentation concerning the data, reasoning, and analyses is retained in the appraiser's file. The depth of discussion contained in this report is specific to the needs of the client and for the intended scope and use stated above. The appraiser is not responsible for the unauthorized use of this report. The intended users are Patch Of Land, and/or its designated representatives.

The descriptions of the properties appraised, together with explanations of the appraisal procedures used, are presented in the report. We have not investigated the title to or any liabilities against the property being appraised. As of the appraisal date above, the highest and best use of the property is deemed to be its current use as a 5-Unit multi-family residential building.

Based on the data and conclusions in our files, and, the attached Appraisal Report, it is our opinion that as of "As Is" Leased Fee Market Value of the subject property, as of October 11, 2021, is considered reasonable at:

## ONE MILLION SIX HUNDRED TWENTY FIVE THOUSAND DOLLARS \$1,625,000

Descriptions of the property appraised, together with explanations of the appraisal procedures used, are contained in our files. A copy of this report and the field data from which it was prepared will be retained in our files for a period of five-years and are available for review upon request.

We were furnished with a background and physical characteristics of the subject property. No surveys, leases, environmental, geological, or preliminary title reports for the property were supplied, thus only typical utility easements are known to exist on the subject site. To the best of our knowledge, no adverse deed restrictions, covenants, conditions, moratoriums, encroachments or easements other than those described are known to exist. Plat & aerial maps are included in the Addenda for visualization purposes only.

Respectfully submitted,

## A-CREDITED REALTY ADVISORS

Thomas 5. Oabley

Thomas E. Oakley Principal Accredited Senior Appraiser (ASA), American Society of Appraisers; #115047

## SUMMARY OF SALIENT FACTS AND CONCLUSIONS

PROPERTY APPRAISED:	1120 N. Ardmore Avenue Los Angeles, California 90029		
CALIFORNIA THOMAS BROS. MAP #:	Los Angeles County, 593-J5		
CURRENT OWNER:	Wong, Judy M.		
PROPERTY TYPE:	One; 5-Unit Multi-Family Residential Complex		
DATE OF VALUE:	October 11, 2021		
DATE OF INSPECTION:	October 11, 2021		
DATE OR REPORT:	October 22, 2021		
ASSESSOR PARCEL NUMBER(S):	5537-017-020		
ZONING:	RD-1.5		
TOTAL GROSS LAND AREA:	4,092 SF or 0.09 Acre		
TOTAL GROSS BUILDING AREA:	3,744 SF		
BUILDING(S) AGE:	1923		
MARKETING TIME:	3 to 9 Months		
FLOOD ZONE:	(See Addenda)		
HIGHEST AND BEST USE:	Continued Use as One; 5-Unit Multi-Family Residential Building		
ASSESSED VALUE (2019-2020):			

#### **ASSESSED VALUE (2019-2020):**

<u>APN</u>	<u>Land</u>	<u>Improvements</u>	<u>Total</u>
5537-017-020	\$50,331	\$61,516	\$111,847
VALUE CONCLUSION "As Is" Market Value		\$1,625,000	

## PURPOSE OF ANALYSIS

The purpose of this memorandum is to convey an estimate of market value of the identified interest in the above-referenced property. Market Value is defined by the federal financial institutions regulatory agencies as follows:

"Market Value means the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) the buyer and seller are typically motivated; (2) both parties are well-informed or well-advised, and acting in what they consider to be their own best interests; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in United States dollars, or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."

(Source: Office of the Comptroller of the Currency under 12 CFR, Part 34, subpart C-appraisals, 34.42 Definitions (g).)

## PROPERTY RIGHTS APPRAISED

The property rights appraised in this report are Leased Fee Estate. A Leased Fee Estate is defined in The Appraisal of Real Estate, Tenth Edition, (Chicago: Appraisal Institute, 1992), as:

"An ownership interest held by a landlord with the right of use and occupancy conveyed by lease to others; the rights of lessor (the leased fee owner) and leased fee are specified by contract terms contained within the lease.

## SCOPE, APPRAISAL DEVELOPMENT AND REPORTING PROCESS

This is a Appraisal Report, which is intended to comply with the reporting requirements set forth under Standards Rule 2-2 (a) of the Uniform Standards of Professional Appraisal Practice (USPAP) for a Appraisal Report. As such, it presents summarized discussions of the data, reasoning, and analyses that were used in the appraisal process to develop the appraiser's opinion of value. Supporting documentation concerning the data, reasoning, and analyses is retained in the appraiser's file. The depth of discussion contained in this report is specific to the needs of the client and for the intended use previously stated. The appraiser is not responsible for unauthorized use of this report.

As agreed upon with the client prior to the preparation of this appraisal, this report is the result of a summarized appraisal process in that certain allowable departures from specific guidelines of the USPAP were invoked. While there is no reason to believe this limitation adversely affects the overall reliability of the conclusion(s) rendered, the intended user of this report is aware that the reliability of the conclusion(s) provided might be impacted to the degree there is departure from specific guidelines of USPAP. The appraisal process involved departures from Standard Rules 1-4.

The scope of this analysis included the following:

- reading of the request for appraisal services and related attachments;
- physical inspection of the subject, neighborhood, and sub-market;
- exterior inspection of the comparable properties;
- research public records or other sources deemed reliable, relative to the subject;
- research public records or other sources deemed reliable, for sales of comparable properties;
- presenting the results in this Appraisal Report.

The appraisers used only the most applicable approach(s) to value. In this instance both the Sales Comparison and Income Capitalization Approaches are the methods of valuation most often utilized by potential purchasers in the marketplace for residential units like the subject according to numerous brokers active within the area. By researching recent sales of properties similar to the subject and analyzing them for their similarities and differences, an indication of the subject's value can be derived via the Sales Comparison Approach. The Cost Approach to value has been excluded in this assignment, as this approach is not readily utilized for the valuation of multi-family residential units.

## **INTENDED USE/USERS OF APPRAISAL**

The intended use of this appraisal is solely for refinancing and or collateral purposes. The intended users of this appraisal are Patch Of Land; and/or its designated representatives.

## **LEGAL DESCRIPTION**

The land referred to in this report is situated in the State of California, County of Los Angeles, City of Los Angeles, and can be legally described as: *LAND DESC IN DOC 0001120; 76-12-10 TR=HOLLYWOOD HOMESIDE TRACT POR OF LOT 11 BLOCK B.* 

## **EXPOSURE TIME ANALYSIS**

Exposure Time is defined by the Uniform Standards of Professional Appraisal Practice as "the estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal; a retrospective opinion based upon an analysis of past events assuming a competitive and open market." Exposure time is always presumed to occur prior to the effective date of the appraisal.

Our firm has conducted a study of exposure times for various property types located throughout the Los Angeles County area. Based on the survey, the average exposure time for multi-family residential units within Los Angeles County was estimated from 4 to 9 months. This figure is utilized only as a guide. In addition to the aforementioned survey, real estate brokers familiar with the Subject's marketing area were consulted regarding reasonable exposure times for residential units located within the Subject's marketing area. The data from brokers indicated exposure times on sold properties ranging from 3 to 9 months, with overall trends and economic condition. Two of four comparable sales utilized within this report indicated marketing times of 196-days and 79-days. Therefore, based upon our findings and discussions with brokers active in the subject's market area, an exposure time of 3 to 9 months is considered reasonable and appropriate.

## **ESTIMATED EXPOSURE TIME:**

## **3 TO 9 MONTHS**

## MARKETING TIME ANALYSIS

Marketing Time differs from Exposure Time in that Marketing Time occurs during the period of time immediately after the effective date of an appraisal. In my opinion, it is likely that the Marketing Time of the Subject would be no longer than the estimated exposure range provided due to the somewhat stalled economic conditions for real estate in general within the subject's market area. Therefore, it is my opinion that the estimated Marketing Time, or period of time required to sell the property at the estimated value derived in this report, would also be from 3 to 9 months.

## ESTIMATED MARKETING TIME:

## **3 TO 9 MONTHS**

## **HISTORY OF THE SUBJECT PROPERTY**

In accordance with standard rule 1-5 (a-b), of the Uniform Standards of Professional Appraisal Practice, an appraiser must:

- (a) analyze any current Agreement of Sale, option, or listing of the property, if such information is available to the appraiser in the normal course of business:
- (b) analyze any prior sales of the property that occurred within the past three years;

Based on a review of Public Records, the Subject Property has not transferred ownership within the past three (3) years. According to public records the subject property last transferred ownership on July 24, 2002, via a Quitclaim Deed. The grantee or buyer was not reported; and the grantor or seller was not reported. The indicated transfer amount was not reported. The document number was: (02-00017256620). The subject property is currently not in escrow, though it is available for sale according to the client.

## HIGHEST AND BEST USE SUMMARY

Highest and Best Use is briefly defined as that use which results in the highest present value of the land after considering all legally permissible, physically possible, and economically feasible uses. As if vacant, the estimated Highest and Best Use of the subject is for the development of a newer multi-family residential use. As improved, the building improvements do contribute above and beyond the value of the vacant land, and therefore do represent Highest and Best Use.

## VALUATION PROCEDURES/ANALYSIS

## METHODOLOGY

The valuation of improved real estate is made possible by the application of a systematic problem-solving process. The first step, defining the problem, relates to the nature of the assignment, as previously described. The succeeding steps are selecting alternate methods of solving the problem; gathering and analyzing the necessary market data and applying the various methods; and the reconciliation of the results of the alternate methods into a final conclusion.

The primary methods used to estimate the value of real estate are the Cost, Sales Comparison and Income Approaches. From the indications of these separate analyses and the weight accorded each, an opinion of value is reached. It is based upon the quantity and quality of the factual data considered tempered by the judgment and experience of the appraiser who is utilizing commonly accepted methods and techniques within the appraisal process. The three approaches and their applicability to the property are discussed in the following paragraphs.

## COST APPROACH

This approach to value is devoted to an analysis of the physical value of the property. It is the current market value of the land, assuming it to be vacant, to which is added the depreciated value of the existing subject improvements. The latter is derived from the current estimated cost to replace the improvements, from which accrued depreciation is deducted for any physical deterioration, functional obsolescence and/or external obsolescence that is found to be present.

The Cost Approach is most applicable to new and/or special purpose type properties. The reason for this is that often in the case of older properties depreciation estimates can become quite difficult and subjective.

## SALES COMPARISON APPROACH

This approach to value is based upon the principle of substitution. That is, when a property is replaceable in the market its value tends to be set at the cost of acquiring an equally desirable substitute property, assuming no costly delay in making the substitution. The traditional appraisal technique used to estimate value through substitution involves the collection and analysis of sales data on various properties having as many similar characteristics to the property being appraised as possible. The validity of this approach is very much dependent upon the availability, quantity and quality of this data.

## **INCOME APPROACH**

Investment properties are normally valued in proportion to their ability to produce income. Analysis of the property in terms of its ability to provide a sufficient net annual return on investment capital is an important means of valuing these types of real estate assets. Estimates of value can be derived by utilizing comparative gross income multipliers or by capitalizing the net income at a rate commensurate with the investment risk inherent in the ownership of the property. Such a conversion of income considers competitive returns offered by alternative investment opportunities.

## APPLICATION

In this assignment, we will utilize two of the three Approaches.

Excluding one or two of the three traditional approaches to value would be a departure from Standards Rule 1.4 if the appraiser feels that the omitted approaches would be relevant when estimating a value for the subject. Analysis of the specific characteristics of the subject property indicated that the Sales Comparison and Income Capitalization approaches to value were the only applicable and relevant approaches to value for the Subject Property. The "Departure Rule" specifically states that "a specific requirement is not applicable when it addresses analysis that would not provide meaningful results in the given assignment, which is clearly the case in this assignment.

In this case, limited recent land sales were found. The lack of recent similar land sales decreases the reliability of any attempt to determine the land value for the Subject. Also, the Subject Improvements are not new (98-years), thus making the process of estimating physical depreciation subjective, and further limiting the reliability of the Cost Approach. Lastly, market participants interested in properties such as the Subject are generally most interested in the income potential of the property or the value on a price per square unit. Market participants would typically give no consideration to the Cost Approach in making their purchasing decisions.

In conclusion, it is my opinion that the exclusion of the Cost Approach is justified in this assignment, and the rational presented above is sufficient to comply with "USPAP". "As such, the Departure Provision of "USPAP" is not exercised. The remaining two approaches provide two different ways of analyzing market phenomena and are described on the following page.

## SALES COMPARISON APPROACH

## Multi-Family Apartment Buildings:

In order to estimate the potential value of the property under the Sales Comparison Approach, we sought information on sales of similar multi-family residential properties within the city of Los Angeles, within <sup>3</sup>/<sub>4</sub> mile of the subject. A total of four; closed sales were deemed appropriate for comparison with the subject. The comparable sales selected were confirmed by the following sources: CoStar Group, Loop Net, Real Quest Professional, public records/title companies, and the parties involved in the transactions (when possible). Several sales were analyzed and from those sales, four were selected as being the best indicators of the subject's current market value. The Sales Comparables and or Listings selected are summarized on the pages that follow.

In order to make an estimate of the market value under this approach, it is imperative to use a unit(s) of comparison commonly accepted by buyers and sellers actively engaged in trading this particular type of real estate. Accordingly, we will apply the **price per apartment unit** as the unit of comparison.



Name		4-Unit Multi-Family Apartment
Address		831 N. Heliotrope, Los Angeles, CA 91101
Year Built		1921
APN		APN#: 5538-017-024
Gross Buildin	g Area SF	4,116 SF
Lot SF		6,251 SF or 0.14 Acre
Quality, Cond	ition, Location	Average Class "D" Frame & Stucco Building, Similar Age/Condition
Other Info		
	Sale Date	08/31/21
	Sale Price	\$1,500,000
	Sale Price / SF	\$364.43 Per Square foot of Building area
	Sale Price / Unit	\$375,000 Per Unit
	Terms/Condition of Sale	\$1,725,000 loan carried by the seller.
	Grantor (Seller)	Helen D & Kenneth L. Woo
Grantee (Buyer)		Raymond Brown
Sale	Days on Market	N/A
Information	Cap. Rate/NOI	N/A / N/A

#### **Description or Comments:**

The property consists of a total of 4-units. The building breakdown was not disclosed. The property is located approximately 1/2 mile southeast of the subject property along Heliotrope Drive, within the city of Los Angeles. The property is in generally similar overall condition as compared to subject property. Overall, a downward adjustment was considered necessary to this comparable for its superior age/condition.



Name		4-Unit Multi-Family Apartment
Address		825 N. Hobart Boulevard, Los Angeles, CA 90029
Year Built		1924
APN		APN#: 5535-026-010
Gross Buildin	g Area SF	3,688 SF
Lot SF		6,050 SF or 0.14 Acre
Quality, Cond	ition, Location	Average Class "D" Frame & Stucco Building, Inferior Age/Condition
Other Info		
	Sale Date	05/07/20
	Sale Price	\$1,100,000
	Sale Price / SF	\$298.26 Per Square foot of Building area
	Sale Price / Unit	\$275,000 Per Unit
	Terms/Condition of Sale	\$1,270,000 loan obtained from Prvate Lender.
	Grantor (Seller)	Atif Chaudhry
	Grantee (Buyer)	UGP Hobart Boulevard, LP
Sale	Days on Market	N/A
Information	Cap. Rate/NOI	4.00% / N/A

#### **Description or Comments:**

The property consists of a total of 4-Units: The buildings consists of (3) 1-bedroom; 1-bathroom units; and (1) 3-bedroom, 1-bathroom unit. The property is located approximately 0.75 mile southwest of the subject property along Hobart Boulevard, within the city of Los Angeles. The property is in generally similar overall condition as compared to subject property. Overall, upward no adjustments were considered necessary to this comparable.



Name		4-Unit Multi-Family Apartment
Address		1004 S. Ardmore Avenue, Los Angeles, CA 90029
Year Built		1912
APN		APN#: 5537-018-024
Gross Building	g Area SF	5,270 SF
Lot SF		7,758 SF or 0.18 Acre
Quality, Cond	ition, Location	Average Class "D" Frame & Stucco Building, Similar Age/Condition
Other Info		
	Sale Date	06/23/21
	Sale Price	\$1,500,000
	Sale Price / SF	\$284.63 Per Square foot of Building area
	Sale Price / Unit	\$375,000 Per Unit
	Terms/Condition of Sale	\$1,518,750 loan obtained from Private Lender
Grantor (Seller)		RTAM Investments, LLC
Grantee (Buyer)		Raymond C. Brown
Sale	Days on Market	196-Days
Information	Cap. Rate/NOI	N/A / N/A

#### **Description or Comments:**

This property consists of a total of 4-Units. The building consists of (2) 2-bedroom; 1-bathroom units; and (2) 4-bedroom; 3-bathroom units. The property is located approximately ¼ mile southwest of the subject property along S. Ardmore Avenue, within the city of Los Angeles. The property is in generally similar overall condition as compared to subject property. Overall, no adjustments were considered necessary to this comparable.



Name		6-Unit Multi-Family Apartment
Address		1321-1325 N. Normandie Avenue, Los Angeles, CA 90027
Year Built		1913
APN		APN#: 5544-038-021, 040
Gross Building	g Area SF	5,600 SF
Lot SF		10,816 SF or 0.25 Acre
Quality, Condi	ition, Location	Average Class "D" Frame & Stucco Building, Superior Age/Condition
Other Info		
	Sale Date	10/31/19
	Sale Price	\$2,220,000
	Sale Price / SF	\$396.43 Per Square foot of Building area
	Sale Price / Unit	\$370,000 Per Unit
	Terms/Condition of Sale	All Cash
	Grantor (Seller)	Adaptive Capital Corporation, Inc.
	Grantee (Buyer)	MPD Realty, Inc.
Sale	Days on Market	NA
Information	Cap. Rate/NOI	N/A / NA

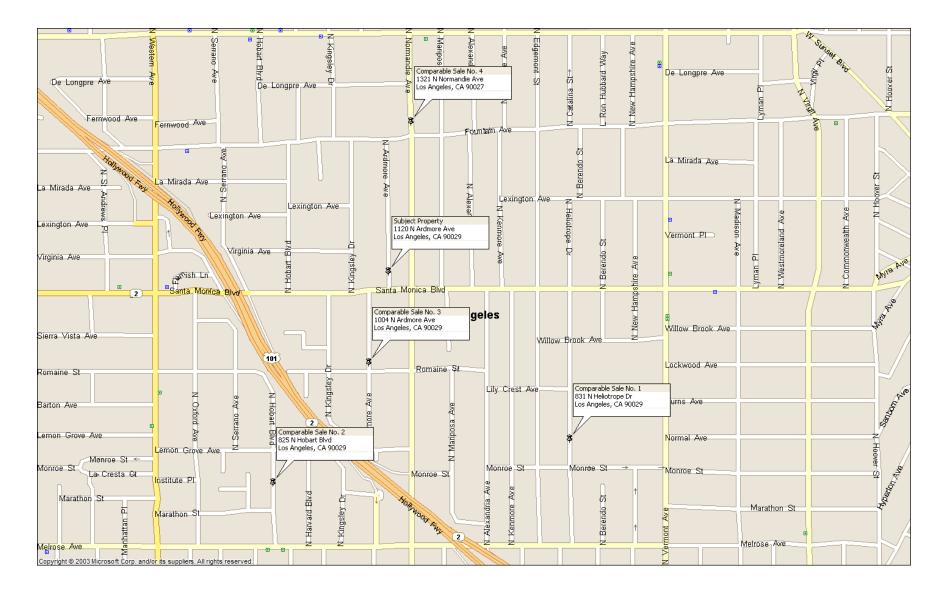
#### **Description or Comments:**

The property consists of a total of 6-Units. The building consists of (4) 2-bedroom; 2-bathroom units; and (2) 3-bedroom, 3-bathroom units. The property is located approximately 1/3 mile northeast of the subject property along N. Normandie Avenue, within the city of Los Angeles. The property is in generally superior overall condition as compared to subject property. Overall, a downward adjustment was considered necessary to this comparable for its superior age/condition.

#### SALES COMPS ADJUSTMENT GRID

SALLS COMPS ADJUSTMENT GRID	Comp 1	Comp 2	Comp 3	Comp 4
Sale Price/Per Unit	\$375,000	\$275,000	\$375,000	\$370,000
Property Rights	0%	0%	0%	0%
Price After Adjustment	\$375,000	\$275,000	\$375,000	\$370,000
Financing Terms	0%	0%	0%	0%
Price After Adjustment	\$375,000	\$275,000	\$375,000	\$370,000
Condition of Sale	0%	0%	0%	0%
Price After Adjustment	\$375,000	\$275,000	\$375,000	\$370,000
Market Conditions	0%	0%	0%	0%
Price After Adjustment	\$375,000	\$275,000	\$375,000	\$370,000
Other Adjustments				
Location	0%	0%	0%	0%
Age/Condition	-15%	0%	0%	-15%
Size	0%	0%	0%	0%
Quality/Appeal	0%	0%	0%	0%
Total Other Adjustments	-15%	0%	0%	-15%
Sale Price After Adjustments	\$318,750	\$275,000	\$375,000	\$314,500

Comparable Sales Map



## **CONCLUSION**

The four Comparable Sales are located within 1-mile from the subject property and are all located within the City of Los Angeles. The unadjusted price per unit for the sales comparable sales range from \$275,000 to \$375,000 per unit. After adjustments for location, age/condition, size, and quality/appeal, and or other adjustments, the adjusted price per unit values range from \$275,000 to \$375,000 per unit with a mean or average of \$320,813 per unit.

Based on the adjusted price range per units for all comparables, we have concluded that the subject should command a unit value in the middle end of range of the Comparable Sales. Therefore, the concluded value for the Direct Sales Comparison Approach is 5-Units @ \$325,000/unit or \$1,625,000 or \$1,625,000 rounded:

5-Units @ 325,000/unit = 1,625,000 or 1,625,000 (rounded)

## ONE MILLION SIX HUNDRED TWENTY FIVE THOUSAND DOLLARS \$1,625,000

## **INCOME APPROACH**

In the traditional income approach, the estimated net income is capitalized into an indication of value by utilizing the appropriate capitalization rate. The various steps in the income approach will be discussed in the paragraphs that follow.

## **Summary of Methodology:**

To determine a leased fee value for the subject property using an Income Approach, we have performed the following:

- 1. Analyzed the subject's recent income as stated by the owner and compared it to competitive facilities.
- 2. Surveyed those properties most competitive with the subject to determine the market rental rate.
- 3. Compared the subject's operating history to available data for other properties.
- 4. Determined a stabilized pro forma income and expense for the subject property; and,
- 5. Derived an overall market capitalization rate used to convert the subject's stabilized net income into an opinion of value by means of the Income Approach.

## **Rental Survey Summary:**

The rental survey indicates market rates for studios from \$100 to \$500/month; one-bedroom from \$1,000 to \$1,500/month; two-bedroom units from \$1,500 to \$1,900/month. Considering the similarities between the subject and comparables, the subject's actual rents are considered reasonable and have thus been utilized to forecast the subject's gross potential annual rent as summarized in the next section of this report.

## **Projection of Revenue:**

Below is a chart/grid outlining the subject's bedroom/bathroom count; unit's sizes; current rent and forecasted or concluded rent. Based on the foregoing data, we have projected the following Gross Scheduled Income for the subject's apartment units based upon a current rent-roll received from the client. For any unoccupied or vacant unit at the time of this analysis we have utilized a market rental rate: The subject at the time of this appraisal had no vacant units.

Unit	Expires	Unit	Current	Actual	Forecasted	Concluded
		Area	Rent	Rate	Rate	Rent
#1 (2+1)	Mo/Mo	848 SF	\$1,040.00	\$1.23 SF	\$1.23 SF	\$1,040.00
#2(Sudtio)	Mo/Mo	350 SF	\$480.00	\$1.37 SF	\$1.37 SF	\$480.00
#3 (2+1)	Mo/Mo	848 SF	\$922.00	\$1.09 SF	\$1.09 SF	\$922.00
#4 (2+1)	Mo/Mo	848 SF	\$1,104.00	\$1.30 SF	\$1.30 SF	\$1,104.00
#5 (2+1)	Mo/Mo	848 SF	\$972.00	\$1.15 SF	\$1.15 SF	\$972.00
Laundry	Monthly	N/A	N/A	N/A	N/A	N/A
Total	N/A	3,744 SF	\$4,518.00	N/A	N/A	\$4,518.00

## **RENT SCHEDULE**

As stated above the gross monthly projected rents including laundry total 4,518.00 per month x 12 months = 54,216 per year.

## Vacancy and Collection Loss Allowance:

Vacancy and collection loss is an allowance for not receiving the total potential gross annual income. The subject property has an average location with improvements that have been maintained at a level common to competing properties in the neighborhood. Results of the Rental Survey indicate a market vacancy level in area apartments of 3% to 5%. Given this, a vacancy and collection loss factor of 5.0% for the subject property is deemed appropriate in arriving at the effective gross annual income projection.

## **Expense Ratios of Comparable Sales:**

Comparable expense ratios for apartment buildings similar to the subject range from 15% to 25% of effective gross income. Typically, for properties such as the subject, the expenses are based on a modified gross basis in which the owner pays for insurance, property taxes, utilities, maintenance/repair, management, replacement/reserves as well as miscellaneous and professional expenses that may be incurred by the subject property. Based upon our analysis, we have projected total operating expenses at \$10,301 or 20.00% of effective gross income, or \$2.75 per square foot of gross building area, which is in line with industry standards published by BOMA.

## **Capitalization Rate:**

The following table summarizes multi-family residential buildings within the surrounding City of Los Angeles area that have sold with their respective capitalization rates.

No.	Description of Property	Sales Date	Building Area	O.A.R.
		Sales Price	Year Built	
1	4-Unit Multi-Family Residential	07/30/21	3,688 Sq.Ft.	4.00%
	825 N. Hobart Boulevard	\$1,100,000	1924	
	Los Angeles, California			
2	10-Unit Multi-Family Residential	10/01/21	7,368 Sq.Ft.	2.75%
	5632 Lexington Avenue	\$2,000,000	1962	
	Los Angeles, California			
3	4-Unit Multi-Family Residential	06/14/21	4,881 Sq.Ft.	5.08%
	413-415 <sup>1</sup> / <sub>2</sub> N. Harvard Boulevard	\$2,855,000	2021	
	Los Angeles, California			
4	7-Unit Multi-Family Residential	02/01/21	4,156 Sq.Ft.	4.49%
	1800-1802 <sup>1</sup> / <sub>2</sub> Kenmore Avenue	\$1,400,000	1914	
	Los Angeles, California			
5	4-Unit Multi-Family Residential	04/02/21	4,591 Sq.Ft.	5.50%
	963 N. Wilton Place	\$2,250,000	2017	
	Los Angeles, California			

Based on this analysis, with emphasis placed on the rates extracted from the local market and considering the location and property characteristics specific to the Subject Property, an overall rate of 4.75% is considered appropriate for the subject. Following is our pro forma.

## **Income Approach Summary - Direct Capitalization Technique:**

The foregoing has been summarized into an indication of value for the property as shown on the following Income Approach Summary. This represents an estimate of the stabilized value for the subject property by means of the Income Approach as of October 11, 2021, subject to the stated limiting conditions, assumptions, certification and definition of value.

Stabilized Rental Income		\$54,216
Less Vacancy & Collection Allowance @	5.00%	(\$2,710)
EFFECTIVE GROSS INCOME		\$51,506
LESS OPERATING EXPENSES	20.00%	(\$10,301)
NET OPERATING INCOME		\$41,205
Total Net Operating Income		
Divided by		
Capitalization Rate & Property Value	4.75%	\$867,474
INDICATED VALUE		\$867,474
INDICATED VALUE - INCOME APPROA	CH (Rounded)	\$870,000

## **RECONCILIATION & FINAL VALUE CONCLUSION**

Cost Approach	N/A
Sales Comparison Approach	\$1,625,000
Income Approach	\$870,000

Each approach to value may be given weighted consideration depending on the nature of the subject property, the strength and reliability of the data, and the type of valuation assignment. In an assignment such as the valuation for the pending sale of the subject property,

The Sales Comparison Approach is based on the principle of substitution. That is, an informed buyer would typically not pay more for a property than the cost of acquiring an equally desirable substitute. In this case we analyzed four apartment building sales located within <sup>3</sup>/<sub>4</sub> mile of the subject and compared them to the subject in order to form a value estimate.

This approach was considered reliable because of the variability of the inputs. The subject was well-supported by unadjusted values in the sales survey, and after performing qualitative and quantitative adjustments for differences noted in the selected comparables, a more correlated value range resulted.

The Income Approach in this assignment is an equally reliable indicator to value. Properties such as the subject site are traded on their ability to produce a competitive income based on managerial ability. We were supplied with historical income data for the subject from which a credible operating pro-forma could be constructed and value was arrived at through the direct capitalization method. Therefore, the voracity of the data applied in this approach was reliable and will be weighted accordingly.

On balance I have considered both the Income and Sales Comparison Approaches as valid indicators of market value for the subject, however, the overwhelming weight in determining the Final Value Estimate is given to the Sales Comparison Approach.

Based on the preceding data and based on all stated limiting conditions, assumptions, certification, and definition of value, it is my opinion that, as of **October 11, 2021**, the subject property located at 1120 N. Ardmore Avenue, Los Angeles, California had a **Leased Fee "As Is" Market Value** as follows:

## ONE MILLION SIX HUNDRED TWENTY FIVE THOUSAND DOLLARS \$1,625,000

## **APPRAISER CERTIFICATION**

I certify that, to the best of my knowledge and belief:

- The statements of fact in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report, and I have no personal interest or bias with respect to the parties involved.
- My compensation is not contingent on the reporting of a predetermined value (loan amount) or direction in value that favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event.
- To the best of my knowledge and belief, the reported analyses, opinions, and conclusions were developed and this report was prepared in conformity with the Uniform Standards of Professional Appraisal Practice of the Appraisal Foundation, the Code of Professional Ethics, and the Standards of Professional Practice of the Appraisal Institute.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- I have made an exterior inspection of the property that is the subject of this report.
- Administrative assistance was provided by Mr. John Hollis who inspected and photographed the subject property. No other than Thomas E. Oakley to the person signing this report wrote up the analysis within this report.

## A-CREDITED REALTY ADVISORS

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Thomas E. Oakley Principal Accredited Senior Appraiser (ASA), American Society of Appraisers; #115047

The analyses and opinions set forth in this report are subject to the following assumptions and limiting conditions appropriate to the appraisal of real property assets appraised herein (land, buildings and improvements).

The dollar amount of any value opinion herein rendered is based upon the purchasing power of the United States dollar existing at the date of value.

The subject assets appraised were inspected by A-Credited Realty Advisors, unless otherwise stated herein. When the date of inspection differs from the effective date of the appraised value, we have assumed no material change in the condition of the assets, unless otherwise noted in the report.

The assets have been appraised assuming that they are in operational condition and that they are regularly serviced and maintained by management. If the subject asset(s) are buildings, responsible ownership and competent property management is assumed.

The analyses and market value estimate may, in part, be based on estimates and assumptions which are inherently subject to uncertainty and variation, depending on evolving events. Some assumptions, however, inevitably will not materialize, and unanticipated events and circumstances may occur; therefore, actual results achieved during the period covered by our analyses may vary from our estimates, and the variations may be material.

This report may contain prospective financial estimates or opinions that represent expectations at a particular point in time. Such information, estimates or opinions are not offered as predictions or as assurances that a particular level of income or profit will be achieved, that events will occur, or that a particular price will be offered or accepted.

This appraisal is based on market conditions existing as of the date of this appraisal. We assume no hidden or unexpected conditions of the assets exist which would adversely affect value.

It is assumed that there is full compliance with all federal, state, and local environmental regulations and laws unless noncompliance is stated, defined, and considered in the appraisal report.

The possession of this report, or copy thereof, does not carry with it the right of publication. The distribution, if any, of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separate allocations for land and buildings (if supplied by request) must not be used in conjunction with any other appraisal and are invalid if so used. Any value estimates provided in the report for buildings apply to the entire property, and any proration of the total into fractional interests will invalidate the value estimate, unless such proration or division of interests has been set forth in the report.

Any reference to a stabilized market value is based on the assumption that the subject has achieved, or will achieve, a stabilized occupancy level. The costs associated with achieving a stabilized occupancy have not been deducted. These costs would include, but would not be

limited to, marketing and/or advertising costs, interest reserves, operating capital, and income lost due to rate discounting and occupancy build-up.

When improvements are labeled proposed or where development type properties are concerned, the property has been appraised subject to certain assumptions as to the quality and nature of the completed buildings, tenant improvements, land improvements or infrastructure. The basis for these assumptions were provided by the client, his representative, or government officials. Any deviation from these specifications will render the conclusions, which are based on those assumptions, useless and void.

The property has been appraised assuming that all required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state or national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based, unless otherwise stated.

A-Credited Realty Advisors, assumes no responsibility for economic or physical factors which may affect the opinions herein stated which may occur at some date after the date of this appraisal report. Forecasts of future events which influence the valuation process are predicated on the continuation of historical and current trends in the market as identified in the report.

A-Credited Realty Advisors, reserves the right to make such adjustments to the analyses, opinions and conclusions set forth in this report as may be required by consideration of additional data or more reliable data that may become available.

The subject assets or properties are appraised free and clear of any or all liens or encumbrances, unless otherwise stated.

No investigation of legal title was made and no responsibility is assumed for the legal description or for matters including legal or title considerations. No opinion of title is rendered and the property is appraised as though free of all liens, encumbrances, easements and restrictions; the title is assumed to be marketable; and we assume the property does not exist in violation of any applicable codes, ordinances, statutes, or other governmental regulations.

The subject assets or properties are appraised free and clear of any or all liens or encumbrances, unless otherwise stated.

We assume no responsibility for any financial reporting judgments which are appropriately those of management. Management accepts the responsibility for any related financial reporting with respect to the assets or properties encompassed by this appraisal.

No survey of the boundaries of the property was undertaken. All areas and dimensions furnished are presumed to be correct. It is further assumed that no encroachments to the reality exist.

Maps, plats, and exhibits included herein are for illustration only, as an aid in visualizing matters discussed within the appraisal. They should not be considered as surveys nor relied upon for any other purpose, nor should they be removed from, reproduced, or used apart from this report.

Information contained in this appraisal has been gathered from sources which are believed to be reliable, and where feasible, have been verified. No responsibility is assumed for the accuracy of information supplied by others.

No soils report was uncovered in the investigation. For the purposes of this appraisal, it is assumed that the soil conditions will permit development of the property to the uses set forth; however, no representations are made as to these matters. Any purchaser of the site may uncover potential environmental problems associated with development which we have not considered in this analysis but may exist.

There are typically appliances and mechanical systems that are an integral part of the operation of the subject property and/or premises where the subject assets are located. This appraisal assumes that these appliances and mechanical systems are in working order.

No opinion is intended to be expressed on matters which require legal expertise or specialized investigation or knowledge beyond that customarily employed by real or personal property appraisers.

A-Credited Realty Advisors, is not qualified to personally inspect the structural components of the improvements or beneath the soil. Therefore, no representation is made as to these matters unless specifically considered in the appraisal.

The property has been personally inspected by the appraiser so designated in the Certification and have found no obvious evidence of structural deficiencies except as stated in the report; however, no responsibility for hidden defects or conformity to specific governmental requirements such as fire, building and safety, earthquake, or occupancy codes can be assumed without provision of specific professional or governmental inspections.

No termite inspection report was made available to the appraiser. No obvious evidence of infestation or damage was observed; however, no responsibility for hidden defects can be assumed.

Since earthquakes are not uncommon in the area, no responsibility is assumed due to their possible effect on individual properties, unless detailed geological reports are made available and referenced in the report.

No opinion is expressed as to the value of subsurface oil, gas, or mineral rights, or whether the property is subject to surface entry for the exploration or removal of such materials, except as expressly stated.

No engineering survey has been made by the appraiser. Except as specifically stated, data relative to size and area were taken from sources considered reliable, and no encroachment of real property improvements is assumed to exist.

A-Credited Realty Advisors, shall not be required, by reason of this appraisal, to give testimony or be in attendance in court or any governmental or other hearing with reference to the property without prior arrangements having first been made relative to such additional employment.

All appraisal services, pursuant to this report, shall be deemed to be contracted for and rendered in the county of A-Credited Realty Advisors, office contracted to perform the services, and any arbitration or judicial proceedings shall take place in that county.

Unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on the property, was not observed by the appraiser. The appraiser has no knowledge of the existence of such materials on or in the property. Furthermore, the appraiser is not qualified to detect such substances and expresses no opinion with regard to the possible impact on value. However, the presence of substances such as asbestos, urea-formaldehyde from insulation, or other potentially hazardous materials may affect the value of the property.

The value estimate is predicated on the assumption that there is no such hazardous material on or in the property that would cause a loss in value. No responsibility is assumed for any such condition, or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired. If the client is aware or becomes aware of any such conditions, the appraiser should be consulted immediately to assess an impact, if any, upon the market value.

Except as hereinafter provided, the party for whom the appraisal report was prepared may not distribute copies of the appraisal report without the written consent of the signatory of this appraisal report.

Under the terms of the engagement authorizing this report, we will have no obligation to revise this report to reflect events or conditions which occur subsequent to the date of the appraisal. However, we will be available to discuss the necessity for revision resulting from changes in economic or market factors affecting the subject.

The appraisal was made in accordance with, and subject to, the requirements of the Code of Ethics under USPAP, and Standards of Professional Practice of the Appraisal Institute; however, no warranties, guarantees, or assurances of any kind are expressed or implied, and we assume no liability in connection with this assignment.

Information pertaining to maintenance policies and utilization obtained from management are assumed to be accurate.

Any plat maps, floor plans and equipment layouts which were supplied to us by management and which may be contained within this report are assumed to be accurate.

Information pertaining to service contracts, market share, competition, company history and plant data which may have been supplied to us by management are assumed to be accurate.

We assume that any information supplied to us during our inspection with respect to any leased computers, phone systems, or any other equipment is accurate. We have not conducted an inventory and did not include any assets identified as leased assets in our analysis. It is the clients' responsibility to differentiate all equipment which is leased and not owned.

The use of all or part of this report in connection with real estate tax shelters, syndication of interests in real estate, the offering of securities, shares or partnership interests in real estate or any other public or private offering without the specific written consent of the appraiser is not authorized. Neither the whole, nor any part of this report, nor any reference thereto may be included in any document, statement, appraisal or circular without the prior written approval from A-Credited Realty Advisors, as to of the form and context in which it is to appear. The appraiser is under no obligation to select the most appropriate premise of value for the circumstances. The value premises as defined herein have been requested by management and accepted as appropriate to their needs.

The Americans with Disabilities Act (ADA) became effective January 6, 1992. We have not made a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property together with a detailed analysis of the requirements of the ADA could reveal that the property is not in compliance with one or more of the requirements of the act. If so, this fact could have a negative effect upon the value of the property. Since we have no direct evidence relating to this issue, we did not consider possible non-compliance with the requirements of ADA in estimating the value of the property unless specifically mentioned in the report.

The liability of A-Credited Realty Advisors, and its employees and associates is limited to the client only and to the amount of the fee actually received by A-Credited Realty Advisors. There is no accountability, obligation, or liability to any third party. If the appraisal report or any part thereof is disseminated to anyone other than the client, the client shall make such party or parties aware of all limiting conditions and assumptions affecting the appraisal assignment. Neither the appraisers nor A-Credited Realty Advisors is in any way responsible for any costs incurred to discover or correct any physical, financial, and/or legal deficiencies of any type present in the subject property. In the case of limited partnerships or syndication offerings or stock offerings in real estate, the client agrees that in the event of a law suit brought by a lender, a partner or part owner in any form of ownership, a tenant or any other party, the client will indemnify and hold the appraiser(s) and A-Credited Realty Advisors completely harmless in such action with respect to any and all awards or settlements of any type, such as fines, penalties, or financial losses resulting from actions taken by tax authorities, including but not limited to the Internal Revenue Service, when such fines, penalties, or losses are not due to fraud or gross negligence on the part of A-Credited Realty Advisors.

## THOMAS E. OAKLEY (ASA) 155 S. Orange Grove Boulevard, #B Pasadena, CA 91105 (626) 590-2691 (phone)

#### **PROFILE**

Assignments as a Real Estate Appraiser include single-family residence valuations, site valuations, income property valuations, and market data research. Other experience consists of appraising and consulting projects consisting of investment-quality office buildings, shopping centers, apartment and condominium projects, vacant land, automobile dealerships, proposed or existing restaurants and churches, mobile home parks, commercial retail/office buildings, and industrial/business parks throughout the Southern California area.

#### **EXPERIENCE**

A-CREDETID REALTY ADVISORS, Pasadena, California Principle 12/99 - Present

JMK, Los Angeles, California Associate Appraiser 7/01 – 7/04

DAWSON APPRAISAL, Huntington Beach, California Associate Appraiser 9/00 – 9/03

NORTH BY NORTHWEST, Pasadena, California Associate Appraiser 02/01 - 09/05

GRIBIN, KAPADIA & ASSOCIATES, Woodland Hills, California Associate Appraiser 10/96 - 12/99

JUSTMANN & ASSOCIATES, Pasadena, California Associate Appraiser 08/92 – 10/96

#### **EDUCATION**

Associate Arts Degree General Education Emphasis: Pre-Business Los Angeles City College Los Angeles - Graduated June 1988

Bachelor of ScienceCalifornia State Polytechnic UniversityBusiness AdministrationPomona - Graduated March 1990Emphasis: Marketing Management

#### **DESIGNATION-ACCREDIATION**

American Society of Appraisers (ASA); A-Credited Senior Appraiser

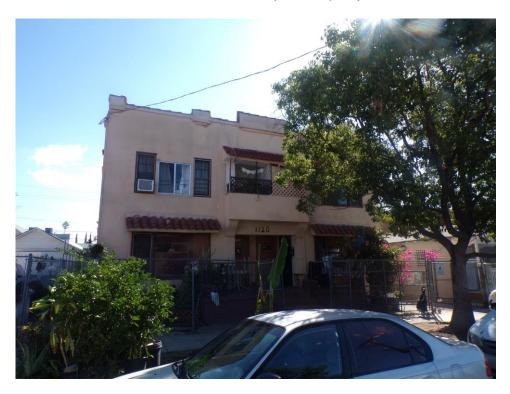
#### APPRAISAL INSTITUTE CLASSES PASSED

- 1A1 -Real Estate Appraisal Principles
  1A2 -Basic Valuation Procedures
  1BA -Capitalization Theory and Techniques, Part A
  1BB -Capitalization Theory and Techniques, Part B
- 2-3A -Standards of Professional Practice. Part A
- 2-3B -Standards of Professional Practice, Part B

## ADDENDA



Front View of Subject Property



Front View of Subject Property



Interior View of Subject Property ~ Living Room



Interior View of Subject Property ~ Bedroom



Interior View of Subject Property



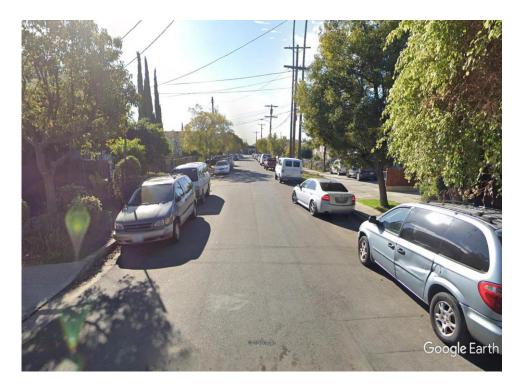
Interior View of Subject Property



Rear View of Subject Property



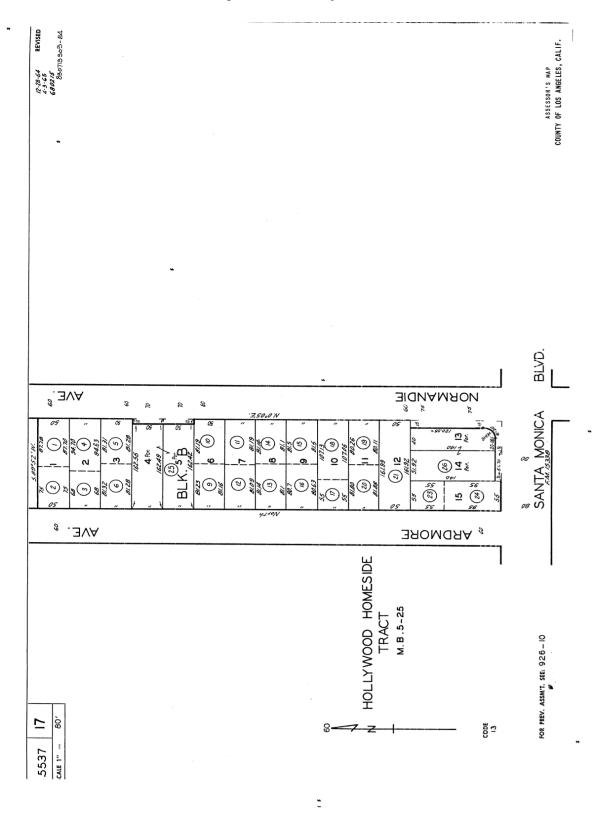
Interior View of Subject Property ~ Studio



Street Scene of N. Ardmore Avenue looking South



Street Scene of N. Ardmore Avenue looking North



# Flood Map

# **Flood Data**

Flood Zone:	х 🕕
In SFHA:	NO
NFIP Community Name:	CITY OF LOS ANGELES
Participation Status:	TRUE
Panel Number:	06037C1610F
Panel Date:	2008-09-26
Community Number:	060137
Census Block:	060371911201

# **Flood Map**

## Flood Zones

Zone A
 Zone B
 Zone D
 Zone V
 Zones C and X are transparent

# Subject Aerial Map

